Transcript of the 43rd Annual General Meeting of GP Petroleums Limited

The 43rd Annual General Meeting ("AGM") of the Members of GP Petroleums Limited ('the Company') held on Wednesday, August 26, 2026, at 11:30 A.M. (IST) through Video conference/Other Audio Visual Means (VC/OAVM)

Mrs. Kanika Sehgal Sadana (Company Secretary) - Good afternoon and Namaste to all the Shareholders, the Chairman, esteemed Directors, Auditors, Senior management and all the Invitees present with us today. I am Kanika Sehgal Sadana, Company Secretary and Compliance Officer of GP Petroleum Limited and it gives me great pleasure to welcome you all to the 43rd Annual General Meeting of GP Petroleums Limited being conducted today through video conferencing.

The 43rd Annual General Meeting is being conveyed through video conferencing in compliance with the applicable circulars and guidelines issued by the Ministry of Corporate affairs and the securities and Exchange Board of India.

Before we proceed with the formal proceedings of the meeting, I would like to briefly take you through certain technical and procedural aspects relating to participation in the AGM through video conferencing.

1. The facility to join the 43rd AGM through video conferencing is being provided to the members on a first come, first serve basis.
2. All members joining the meeting will be placed on mute by the host by default in order to avoid any disturbance arising from the background noise.
3. Once the question-and-answer session commences, I, as the Company Secretary will call upon the members who have registered themselves as Speaker Shareholders one by one. The audio of the concerned speaker shareholder will be unmuted by the host, following which the member is requested to click on the video on button. In case a member is unable to join through video due to any technical reason, the member may participate through the audio mode.
4. While speaking we request the speaker shareholders to preferably use cabled earphones or headphones to ensure clear audio and minimize background noise. Members are also requested to ensure that their WIFI connection is not being simultaneously used by other devices, that no unnecessary applications are running in the background and that there is adequate lighting to ensure smooth audio and video experience.
5. In case a speaker shareholder faces any connectivity issue while addressing the meeting, we will proceed with the next registered speaker. Once the connectivity is restored, the concerned speaker shareholder will be given an opportunity to speak again after the turn of the other registered speakers has been completed.
6. We request all the speaker shareholders to kindly limit their address to approximately two to three minutes so that adequately opportunity is provided to all the registered speakers.

7. During the meeting, if any member faces technical difficulties, he or she may contact the helpline number provided in the notice of the AGM.

Before we proceed further, I would also like to place the following disclaimer on record.

1. The discussions during the meeting may contain certain forward-looking statements relating to the future prospects, financial conditions, plans, objectives and expected performance of GP Petroleums Ltd. Such statements are based on management's present expectations and assumptions regarding future events and are subject to various risks, uncertainties and other factors that may cause actual results to differ materially from those expressed or implied in such statements.
2. Such forward looking statements should not be constituted as a representation or assurance of future performance or achievements of the Company and members are advised not to place undue reliance on such statements except as may be required under applicable laws, regulations or regulatory requirements. The Company does not undertake any obligation to publicly update, revise or review any forward-looking statements, whether as a result of new information, future developments or otherwise.

I would now like to inform the members that in accordance with the applicable provisions and the articles of association of the Company, the Chairman of the Board of Directors shall preside over and conduct the proceedings of the 43rd Annual General Meeting.

Accordingly, I request Mr. Ayush Goel, Chairman to kindly take the Chair and take forward the proceedings of the meeting.

Ayush Sir, I now request you to kindly take over and deliver your opening remarks.

Thank you, sir.

Mr. Ayush Goel (Chairman)

Good afternoon to all our esteemed shareholders, colleagues and everyone present here. I am Ayush Goel, Chairman and Managing Director and Chairman of Corporate Social Responsibility Committee of GP Petroleums and I'm delighted to connect with you virtually from Delhi. It is indeed a privilege to welcome you to the 43rd General Meeting of your company. A platform where we come together to reflect on our journey, celebrate our progress and share our vision for the future.

I hope you and your loved ones are safe and healthy. Now I wish to introduce my fellow board members of GP Petroleum who are at the video conference.

Mr. Arjun Verma, Executive Director and Chief Financial Officer, attending this AGM from Mumbai office.

Mr. Dilip Vaswani, Non-Executive Director, attending this AGM from Mumbai office.

Mr. Harshavardhan Sinha, Non-Executive Director, attending this AGM from Delhi NCR.

Mr. Rajesh Mittal, Independent Director and Chairman of the Audit Committee, Stakeholders' Relationship Committee and Nomination and Remuneration Committee attending this meeting from New Delhi.

Mr. Sukumaran Jeyakrishnan, Independent Director of the Company and Chairperson of the Risk Management Committee, attending this AGM from Munich.

Ms. Sandra Martyres, Independent Director of the Company, attending this AGM from Mumbai.

Ms. Priyanka Sinha, Independent Director of the Company, attending this AGM from Gurugram.

Thank you all.

We also have representatives from J Mandal & Co. LLP - Statutory Auditors, Pusalkar & Co. - Secretarial Auditors and Mr. Dilip M. Bathija - Cost Auditors attending this meeting through video conference.

Further, the notice and the Annual Report have been circulated through email to all the Members whose e-mail addresses are registered with the Company/RTA/Depositories and for Shareholders whose email addresses are not registered, physical letters containing the web-links to the AGM Notice and Annual Report have been dispatched and the notice and annual report has also been uploaded on stock exchanges, NSDL Portal and also on the website of the Company.

The Company has received 2 authorisations along with the requisite Board Resolutions from Corporate Members under Section 113 of the Companies Act, 2013, authorising their respective representatives to participate in and vote at the Meeting, representing an aggregate of 2,58,66,170 Equity Shares, constituting 50.73% of the paid-up equity share capital of the Company. Since the Meeting is being conducted through VC/OAVM, the facility for appointment of proxies is not applicable.

As the requisite quorum is present, now I call the meeting to order.

Now, I would like to take you through the developments of the Company during the year under review, the overall sectoral outlook and our vision for the future.

The year under review was characterised by evolving market dynamics, geopolitical uncertainties, fluctuating raw material prices and an increasingly competitive business environment. Despite these external challenges, your Company remained resilient and delivered steady financial performance while continuing to strengthen its operational capabilities, expand its market presence and pursue opportunities for long-term growth.

Our journey over the past several decades has been guided by a simple yet enduring philosophy, to create sustainable value through quality products, responsible business practices and lasting customer relationships. As we move forward, this philosophy will continue to guide our decisions and shape our growth.

During the year, the Company recorded Revenue from Operations of ₹642.61 crore, representing a growth of approximately 5.4% over the previous year’s revenue of ₹609.84 crore. This growth was supported by improved performance across our core operations, expansion of our market reach and continued focus on operational efficiency.

Despite continued volatility in commodity prices and input costs, your Company maintained stable profitability. Our key financial highlights for the year are as follows:

- EBITDA: ₹44.7 crore, excluding the one-time wage-related provision of ₹3.26 crore, as against ₹42.0 crore in FY 2024–25. The EBITDA margin accordingly improved to approximately 6.96%, compared with approximately 6.89% in the previous year.
- Profit Before Tax (PBT): ₹35.34 crore, broadly in line with the previous year.
- Profit After Tax (PAT): ₹26.50 crore, as against ₹26.30 crore in FY 2024–25.
- Earnings Per Share (EPS): ₹5.19, as against ₹5.16 in FY 2024–25.
- Net Worth: approximately ₹355 crore as at March 31, 2026, compared with approximately ₹329 crore as at March 31, 2025.
- Dividend: The Board has recommended, for approval of the shareholders, a final dividend of 10% of the face value of the equity shares for FY 2025–26, as against no dividend in the previous year. This reflects our confidence in the Company's sustained profitability and cash generation.

It is also important to note that the financial performance for FY 2025–26 includes a one-time wage-related provision of ₹3.26 crore, which had an impact on the reported profitability for the year. Excluding the impact of this one-time provision, the underlying operating performance of the Company remained stronger.

While revenue grew by approximately 5.4%, PBT remained broadly stable, reflecting the impact of elevated input and commodity costs during the year, along with the one-time wage-related provision. Our ability to maintain profitability and improve operating margins in such an environment demonstrates the benefits of disciplined cost management, pricing discipline and the operating efficiencies developed over recent years.

This performance has also enabled the Board to recommend the resumption of dividend distribution this year, marking an important step in our commitment to delivering value to our shareholders.

During the year, we were also pleased to receive a Letter of Acceptance from Bharat Petroleum Corporation Limited (BPCL) for the supply of bitumen, while our existing empanelment with Hindustan Petroleum Corporation Limited (HPCL) was successfully renewed. These developments strengthen our position in the bitumen business and reinforce the confidence placed in your Company by leading public sector enterprises.

The Company also continued to strengthen its presence in the specialty bitumen segment through its joint venture with West Coast Oils LLP, while remaining focused on developing long-term opportunities in infrastructure-related businesses.

The lubricants and specialty products industry continues to evolve rapidly, driven by changing customer expectations, technological advancements and an increasing emphasis on sustainability. These developments present both opportunities and responsibilities for businesses such as ours.

At GP Petroleums, we remain focused on strengthening our core businesses while pursuing new avenues of growth. Our continued emphasis on product innovation, operational excellence, supply chain optimisation and customer-centric solutions enables us to remain competitive in an increasingly dynamic marketplace.

The expansion of our presence in the bitumen business, the growing international opportunities for the IPOL brand and our continued efforts to strengthen our manufacturing capabilities are all aligned with our long-term vision of building a stronger, more diversified and future-ready enterprise.

Strong organisations are built not only on sound financial performance, but also on robust governance, ethical conduct and empowered people.

As Chairman & Managing Director, my focus is to ensure that our strategic priorities are pursued with discipline while preserving the values that have defined our Company over the decades. We remain committed to maintaining the highest standards of corporate governance, transparency, regulatory compliance and responsible decision-making.

Equally important is our investment in our people. Our employees remain one of our greatest strengths, and we will continue to foster a culture of collaboration, innovation, continuous learning and accountability. By empowering our teams and nurturing future leaders, we are building an organisation that is resilient, adaptable and well prepared to meet the opportunities and challenges of tomorrow.

Our responsibility extends beyond financial performance. Through our "We Care" initiative, we continue to make meaningful contributions towards healthcare, education, community welfare, road safety and environmental sustainability.

We firmly believe that long-term business success is closely linked with the well-being of the communities we serve. Through our CSR and ESG initiatives, we remain committed to creating shared value and making a meaningful contribution to society.

Looking ahead, India's continued economic growth, supported by industrialisation, infrastructure development and manufacturing expansion, presents significant opportunities for our industry. At the same time, global markets continue to offer new avenues for the IPOL brand and our specialty products.

Our priorities for the future are clear: to strengthen our position in existing markets, expand into new geographies, improve operational efficiencies, embrace digital transformation, enhance our sustainability initiatives and continue delivering superior value to our customers and shareholders.

While we remain optimistic about the opportunities ahead, we also recognise the importance of prudent risk management and disciplined capital allocation. We will continue to pursue growth that is sustainable, responsible and aligned with the long-term interests of all our stakeholders.

I would like to express my sincere appreciation to the members of the Board for their invaluable guidance and continued support. I also extend my heartfelt gratitude to all our employees, customers, distributors, suppliers, bankers, business partners and regulatory authorities for their continued confidence and cooperation.

Above all, I thank our shareholders for the trust and confidence you have placed in us. Your continued support inspires us to pursue excellence with integrity, commitment and purpose.

As we move forward together, we remain committed to building a stronger, more resilient and future-ready GP Petroleums Limited, while creating sustainable value for all our stakeholders.

Once again, I convey my profound gratitude to each one of you for your enduring trust and confidence in GP Petroleums.

I now request the Company Secretary to take the proceedings forward.

Mrs. Kanika Sehgal Sadana (Company Secretary)

Thank you, sir.

The Registers as required under Companies Act, 2013 are available for inspection on the website of the Company.

Members who have not voted earlier through remote e-voting can cast their vote in the course of the meeting through e-voting facility.

Since the notice is already circulated to the Members, I take the notice convening the meeting as received and read.

There are no qualifications in the report of the Statutory & Secretarial Auditors.

The Companies Act, 2013, and the SEBI LODR provide for electronic voting. Accordingly, the Company has provided its members the facility to cast their votes through remote electronic voting system administered by NSDL. The facility for e-voting at the meeting is also provided to Members present here through Video Conferencing and who have not voted yet. The said facility is now open and Members may go to the voting page of NSDL's e-voting website and cast their vote. Since this AGM is being held through Video Conference and the resolutions mentioned in the notice convening this AGM have been already put to vote through e-voting there will be no proposing and seconding of the resolutions.

The e-voting facility will remain open for 15 minutes after this meeting for Members to cast their votes, who have not cast their vote through remote e-voting.

I will now call one by one those members who have registered to speak at this AGM. I will request the Chairman – Mr. Ayush Goel and Mr. Arjun Verma, ED & CFO of the Company to note and answer all the questions at the end.

Now I request our first speaker - Mrs. Lekha Shah.

Mrs. Lekha Shah (Speaker Shareholder)

Hello. Am I audible?

Mrs. Kanika Sehgal Sadana (Company Secretary)

Hello. Yes ma'am, you are audible.

Mrs. Lekha Shah (Speaker Shareholder)

Thank you so much.

Mrs. Kanika Sehgal Sadana (Company secretary)

Can you please switch on your video Ma'am Please.

Mrs. Lekha Shah (Speaker Shareholder)

Respected Chairman Sir, Board of Directors and my fellow members. Good morning and regards to everyone.

Myself Lekha Shah and I'm joining this meeting from Mumbai, at the outset I would like to sincerely thank our Company Secretary especially for sending the AGM report well in advance.

I found the AGM report and I'm delighted to say it's so beautiful, full of colors, informative, comprehensive and enriched with a valuable factor in case in place.

Once again thank you so much my company secretary Kanika Ma' am and Sir. Thank you, Chairman sir, for insightful and well pressing addresses.

Thanks for the dividend, sir. I congratulate the Chairman sir, the Board of directors and all the employees for the effect and dedication during the year.

I appreciate the company's performance and wish the management continued success and growth. Best wishes for all the festival happening right now.

May God bless the Company and enable it to perform better in the coming days.

Sir, I would like to ask few questions. My first question is how is the GP Petroleum competing with the larger lubricant brand in India? And my second question is what are the major capital expenditure plan for the next two to three years?

I hope the company will continue video conference meeting in future.

So I would like to say I strongly and wholeheartedly extend my support for all the resolutions before the meeting today.

Thank you, sir.

Mrs. Kanika Sehgal Sadana (Company Secretary)

Thank you so much madam. Thank you so much Mrs. Lekha shah.

Now I would request Mrs. Vasudha Dakwe to please join the link.

Moderator
She is not present in this meeting.

Mrs. Kanika Sehgal Sadana (Company Secretary)

Thank you so much. Moving on to our next speaker, Mr. Narendra Kumar Ambalal.

Mr. Narendra Kumar Ambalal (Speaker Shareholder)

Hello.

Mrs. Kanika Sehgal Sadana (Company Secretary)

Yes sir. Please go ahead. Sir, can you please switch on your video please?

Mr. Narendra kumar Ambalal (Speaker Shareholder)

Sabse pehle Board of Directors ko dhanyavaad.

Ji, mera naam aapne speaker ke liye suggest kiya hai, Sir. Main ye poochna chahta hoon ki humne jo last quarter mein bumper results diye hain, to kya ye aage bhi maintain rahenge? Ya ye one-time koi crude ki bahut zyada uncertainty hui thi aur usse humein koi one-time benefit mila hai? Iske baare mein aap batayein, Sir.

Aur Sir, aage hum naye products la sakte hain? Aur hamara kya expansion aur growth plans rahega? Uske baare mein batayein.

Aur Sir, main Secretarial Team se bolna chahta hoon ki Sir, Secretarial Team ko boliye ki jo bhi shareholders hain, unse one -to- one touch mein rehkar unse baat kijiye ki unko link mil gayi hai ya nahi mili hai. Unka speaker number kya hai, Sir? kyunki kaafi companies hain. Matlab saari companies jo hain, woh Secretarial Department One -to- One touch mein rehte hain, to iske baare mein aap dhyaan dijiye, Sir.

Mrs. Kanika Sehgal Sadana (Company Secretary)

Noted sir.

Thank you so much. Narendra Kumar Ambalalji. Moving on to Our next speaker Mr. Amirali Lakdawala.

Mr. Amirali Roshanali Lakdawala (Speaker Shareholder)

Audible ma’am. Can you hear me?

Mrs. Kanika Sehgal Sadana (Company Secretary)

Yes sir. I can hear you sir. Can you please switch on your video please.

Mr. Amirali Roshanali Lakdawala (Speaker Shareholder)

I am really sorry. My video is not working. I'm really sorry.

Mrs. Kanika Sehgal Sadana (Company Secretary)

No problem.

Mr. Amirali Roshanali Lakdawala (Speaker Shareholder)

Thank you. Now good morning, everyone. Myself Amirali Lakdawala attending today's AGM from Mumbai.

I thank our company secretary Kanika ma' am for allowing me to speak. For sharing the AGM report well on time and for providing the best investor relation service. I congratulate the management on a strong performance for FY25-26. Revenue grows around 5% to 643 crores. Profit after tax stood at 26.5 crore. I am encouraged by the growth in the rubber process oil business.

Expansion of the IPOL and Repsol brands present in 12 countries and the strategic 50% investment in Amron Oil Resources. I also appreciate the proposed 0.50 per share dividend. And the initiatives to strengthen the company's product portfolio and distribution network. Considering the above performance, I don't have any questions to ask. I wholeheartedly support all the resolutions placed today and wish the company continued success in the years ahead. That's all from my side. Thank you for allowing me to speak.

Mrs. Kanika Sehgal Sadana (Company Secretary)

Thank you so much, sir. Thank you so much for joining.

Now I would request our next speaker, Mr. Satish Shah.

Moderator

Mr. Satish Shah is not present in this meeting.

Now we'll move on to next.. Our next speaker, Mr. Dnyaneshwar K Bhagwat.

Mr. Dnyaneshwar K Bhagwat (Speaker Shareholder)

I am audible ma'am.

Mrs. Kanika Sehgal Sadana (Company Secretary)

Yes sir.

Mr. Dnyaneshwar K Bhagwat (Speaker Shareholder)

Thank you.

Hello, after one year, so thank you. Thank you very much. First of all, I'm thankful to you and your secretarial team for allowing me and thank to our company's chairman, I would say, I'm thankful to all the board members that you have given me a chance to speak.

First of all I'm thankful to you ma'am for sending the soft copy as well as the hard copy of the AGM well in advance, which is full of information easy to understand. So, thanks to you and your entire secretarial team, ma'am.

Secondly, just now the previous speaker said actually you should talk to the shareholders, this time it has is not happened ma'am.

So it is my small request to you please take care next time. I'm sorry to say that about that. But this is. This is not the right time. But sorry to say about that.

Now I support all the agenda items. In the opening remark, the Chairman has given all the details about the financial part. I have two questions. Firstly, what will be more opportunities available to us to grow on business in national and international level.

And secondly, what capex is fixed for new product and the development. That are my two-questions.

I wish good luck and bright future. And thank you very much for allowing me to speak. And thank you again. Thank you, sir, and thank you ma'am.

Mrs. Kanika Sehgal Sadana (Company Secretary)

Thank you so much Bhagwat sir. Thank you so much. Moving on to our next speaker, Mr. Anil Parekh.

Mr. Anil Parekh (Speaker Shareholder)

Hello. Am I audible?

Mrs. Kanika Sehgal Sadana (Company Secretary)

Yes sir, you are very much audible. Can you please switch on your video Sir, if possible.

Mr. Anil Parekh (Speaker Shareholder)

I will continue with audio only.

Mrs. Kanika Sehgal Sadana (Company Secretary)

No problem, sir.

Mr. Anil Parekh (Speaker Shareholder)

Okay. Chairman Sir, Mr. Goel and other board members. Good afternoon to you all. Since it is 12 noon. Now as my previous speakers has said that secretary team should at least contact in one day not 364 days. So, I will agree with them that at least we can have a connect amongst the shareholder and secretarial team. That will boost the confidence amongst the shareholders and speakers. Now coming to financials. Good performance. Profitability is also good.

Sir, I have some questions regarding. First is related party transaction wherein GPPL entered into a transaction to acquire a warehouse property at Raliawas, Haryana from Aspam Caravan Logistic Parks, a related party wherein we have common directorship involving Mrs. Deepa Goel. So, this consideration is around Rs.30 crore for 4.625 acres land. And I would like to understand from you because this is more than our PAT of this year.

Our PAT is Rs. 26.47 crore and we are considering Rs. 30 crore to related party transaction. So, what are your plans as far as this transaction is concerned?

And secondly, what was the independent valuers assessed value of the Raliawas property and was the 30-crore purchase price exactly equal to the valuation? Please disclose the valuation methodology, comparable transactions and whether any independent director dissented or expressed reservations.

And secondly, in connection with my above question, what was the annual rent paid to GPPL for this warehouse or property before acquisition? And what annual savings in rental expense does management expect from the 30 crore investment?

Apart from this, there are several questions at length I would like to discuss. But this is not the right forum because it will take a lot of time and it is very time consuming.

So I would. In nutshell I will put before some questions which you kindly note down and give me later on your answers to that.

All the questions. Sir, why did the provision for doubtful debts increase from about 0.20 crore to 2.99 crores? That is question. Explain the 3.26 crore labour code employee benefit provision and confirm whether any further material provision is expected. Now we have done one another related party transaction of 19 crore being committed to lend from the same related party or what is the situation? Please let me know.

Mrs. Kanika Sehgal Sadana (Company Secretary)

I would like to request you, as we have other speaker shareholders in line. So, if you can please conclude your questions. If you have any further questions, you can send them to us over email or present them accordingly.

Mr. Anil Parekh (Speaker Shareholder)

Madam, you cannot restrict me for.

Mrs. Kanika Sehgal Sadana (Company Secretary)

No, I am not saying that. I am only saying that if there are any more questions, you can send them over email or you can present them accordingly.

Mr. Anil Parekh (Speaker Shareholder)

These are some questions so I would like to put it before you. Please allow me two three minutes more.

I will sum up that there is one another related party transaction of 19 crore. Please let me have a detail on that sir and why did promoter holding fall from 42.37 to 37.05%? Do we have transferred it related to GST issues or what?

So, our subsidiary is not doing well and there is a loss of 60 lakhs. Maybe this is what you call not substantial. But what is the actual. Actual status of that subsidiary and what you are evaluating its future?

Apart from this there are so many questions I need to ask you sir. Personally, if possible. And I would take a what you call appointment from a secretary and then we can have a discussion. Since I am not comfortable sending you emails at length.

Okay, thank you. Otherwise, I'm sure that company is going to grow. Our future is great and we have able board of directors who can take care of company's future and our secretary team. Thank you very much for allowing me to speak.

Mrs. Kanika Sehgal Sadana (Company Secretary)

Thank you so much. Anil Sir, now I would like to request another speaker. Mr. Yogesh Vesvikar.

Mr. Yogesh Vesvikar (Speaker Shareholder)

Hello.

Mrs. Kanika Sehgal Sadana (Company Secretary)

Sir, can you please switch on your video? Yes sir.

Mr. Yogesh Vesvikar (Speaker Shareholder)

Am I audible and visible now?

Mrs. Kanika Sehgal Sadana (Company Secretary)

You are audible but you are not visible. Yes, you are visible now.

Thank you.

Mr. Yogesh Vesvikar (Speaker Shareholder)

First of all, thanks our chairman sir for the elaborate speech you have given. Sir, I have two concerns.

One of the concerns which has been already raised by my previous shareholder that I would like to emphasize that our board line on which is there no reception receives that line? It just goes to the reception when we press out and no response we get.

I although I received my physical balance sheet which I have requested and I would like to thank our company secretary for that and for all the correspondence work related to this AGM. Sir, I have some questions.

Two questions have been already, one question I have already forwarded you through my mail.

So, now is our forum which I would like to get the answer. I think previous speaker Mr. Parekh already raised that question. Secondly sir, I would like to understand the management philosophy regarding the dividend policy.

Sir, we have so much of reserves. Okay. If a dividend is not given appropriately, you know from last value creation the share price is also hovering. So what are the steps we are taking for that long term value creation that you are seeing out?

Because our promoter stake which is there, that is also going down. So how that investor confidence will be created.

Sir, so it's a serious thing which we should look out. Apart from that sir, if I come to the business part response it is just giving out a single digit, you know, growth which is there. So how can we expect it to double it out? Sir, that's the second question. And one more question I wanted to ask. Sir, recently there was a board meeting in which it is asking for an NCD approval or a debenture.

Sir, in this conducive environment where the rate of interest is so high, how is it, you know, how. What is the management, you know thinking behind this and if we have the cash reserve, why are we not utilizing it for our Gujarat and Salvi plants?

These are my questions and certainly I would like to hear you know get feedback. Right now, I think this is the only forum or if possible, I would like to visit someday at our office. So further clarification and further questions can be asked. Thank you for allowing me this.

Mrs. Kanika Sehgal Sadana (Company Secretary)

Thank you so much, Mr. Yogesh. Now moving on to next speaker Mr. Kishor Ratilal Kachalia.

Moderator

Mr. Kishore is not present in this meeting, ma'am.

Mrs. Kanika Sehgal Sadana (Company Secretary)

Okay. Moving on to next speaker, Mr. Bharat Shah and Ms. Smita shah.

Moderator

They are also not present in this meeting, ma'am.

Okay. The next one is Shiny Shaji.

Mr. Shiny Shaji (Speaker Shareholder)

Hello. Can you hear me, madam?

Mrs. Kanika Sehgal Sadana (Company Secretary)

Yes. Yes, ma'am. We can hear you.

Ms. Shiny Shaji Kurian (Speaker Shareholder)

Thank you, ma’am.

Good morning respected chairman sir, Board of directors and fellow shareholders. I am Shiny shaji.

I am joining from Mumbai. First of all, I would like to thank the company for giving me the opportunity to speak today.

I sincerely thank the company secretary Kanika ma'am and the entire team for sharing the AGM notice and annual report well in advance. I have gone through the annual report and found to be clear, detailed and informative.

I appreciate the management and all the employees for their dedication, sincere efforts and hard work throughout the year.

I also like to extend my warm welcome warm wishes to everyone for all the upcoming festivals. Chairman sir, all the questions had already been asked by other shareholders. Hence, I have no questions.

I congratulate the management on their efforts and wish the company continued success, growth and bright future. I strongly support all the resolutions presented in today's meeting.

Thank you, sir.

Mrs. Kanika Sehgal Sadana (Company Secretary)

Thank you so much, ma'am. Moving on to the next speaker Ms. Prakashini G. Shenoy.

Moderator

Ms. Prakashini Shenoy is not present in this meeting, ma'am.

Mrs. Kanika Sehgal Sadana (Company Secretary)

Okay. Thank you so much. NSDL team. Now I request our MD and ED & CFO to answer all the questions that has been raised by our speaker shareholders. Over to you Chairman sir and CFO sir.

Mr. Ayush Goel (Chairman)

Thank you to all the shareholders. It would be nice Arjun ji, would you want to take over and wherever my inputs are required I am happy to pitch in.

Mr. Arjun Verma (Executive Director & CFO)

Okay, sure. Good afternoon to all the shareholders. I will try to cover the questions which have raised by the shareholders.

One of the questions raised by Mrs. Lekha Shah was regarding how GPPL is committed to expanding its lubricant business and what is the CAPEX plan for the next two to three years.

I would say that the Company has taken several steps to significantly grow the business over the next three to four years, including capacity enhancement and doubling the turnover.

The Company has prepared a detailed Annual Operating Plan for the next three and a half years up to FY 2030, with the objective of doubling our turnover.

To achieve this growth, we will definitely need to increase our existing capacity, and therefore, deployment of CAPEX will be required.

However, at this stage, it is not possible for us to disclose the exact amount of CAPEX proposed to be deployed. But this is definitely something that we will be taking forward shortly.

Coming to Mr. Narendra Ambalal, he has raised a question on whether the Q1 results were mainly due to the volatility in the market or whether the performance can continue in the coming days.

I would say that the lubricant industry has benefited from the recent geopolitical situation, which has contributed to increase in profits.

However, the Company will certainly try to maintain this momentum in the coming days. But whether the same level of performance will continue or be exceeded is difficult to predict at this stage, as the geopolitical situation is still evolving.

Coming to Mr. Bhagwat, his question was regarding the key opportunities available to the Company for growing the business in the domestic and international markets.

I think this has already been covered in my previous answer. The Company is looking at various opportunities to grow its business in both domestic and international markets.

Coming to Mr. Anil Parekh, he has raised certain questions and is likely to send across some additional points. We will respond to his questions appropriately through email.

However, I would like to assure him that all acquisitions involving related parties have been undertaken with the approval of the Audit Committee followed by the Board approval, and after following the required due process, including valuation.

In relation to the property transaction, the Company acquired the property at a distressed value. From a commercial perspective, the investment is making sense for the Company, as we are earning and saving around Rs. 2.5 crore annually.

This income is reflected in our other income, and at the same time, the Company has also stopped the rental outflow that was being incurred earlier.

This is not the only benefit. The investment provides around 8% return on the capital deployed and also opens up further opportunities for the Company to expand into the logistics business.

The Company would be happy to address any further questions. If Mr. Anil Parekh wishes to visit the Company's office and discuss these matters, we would be happy to meet him and provide the necessary clarification.

Mr. Ayush Goel (Chairman)

Arjun ji, just to add, I think one of the concerns was also the, the valuation pattern. So, I just want to add that the valuation was being done by a very renowned valuer and it was at arm's length basis, JLL was the valuer. So, I mean, just to put across that point to the concerned shareholders.

Mr. Arjun Verma (Whole Time Director)

Sure, I think that's a good point. Ayush Ji then Mr. Yogesh has raised a point regarding the dividend policy. So, Mr. Yogesh, if you could please share your email ID, our Company Secretary will share the Company's dividend policy with you and the same is also available on the website of our Company.

As you are aware, in the last few years, the Board had not recommended any dividend as the Company was focused on conserving cash. That phase is now over, and the Company has started declaring dividends. We are confident that this will continue to be taken care of in the coming years.

Regarding the questions raised on the NCD approvals, the matter is currently under discussion and has not yet been approved by the Board. The proposed NCDs are being considered with the objective of supporting the Company's growth and expansion of its business, both in India and overseas.

Once the proposal is approved, the Company will come out with a detailed execution plan explaining how the funds will be utilised and how the Company plans to proceed. At this stage, it would be premature to provide further details as the proposal is still under consideration by the Board.

These are the key points raised by our esteemed shareholders. I would encourage shareholders to share any further questions or suggestions with our Company Secretary by email.

Thank you so much.

Mrs. Kanika Sehgal Sadana (Company Secretary)

Thank you so much sir. And I think Mr. ED & CFO is able to resolve all the questions as being raised by our shareholders.

If anything is left out, please do mail it to us. We will respond to all your queries.

Now moving on to next, Mr. Harshad Pusalkar, from Pusalkar & Co., Practicing Company Secretary has been appointed as the Scrutinizer for this AGM. The voting results would be announced within two working days of the conclusion of this meeting and the same would be intimated to Stock Exchange and uploaded on the website of the Company and NSDL.

Now, I would like to take a moment to reiterate my heartfelt thanks to you all for attending this meeting.

With the Chairman Sir's and the other Board Members consent, I would like to take your leave.

I request all shareholders to be safe and healthy.

Thank you all. Namaste!!!